



CompuCom Enterprise Solutions: HP Networking Proof of Concept Program



The HP Networking Proof of Concept (PoC) Program from CompuCom provides enterprise organizations with an opportunity to experience and evaluate HP Networking technologies in a data center reference architecture environment using a proven methodology.

Test Drive the Next Generation Data Center Network

For most organizations, the migration to a next generation data center networking fabric will be a disruptive transition. Savvy IT leaders are taking advantage of this change to evaluate alternative technologies such as HP Networking solutions for cost savings, better manageability, and increased performance. Structured product evaluations and Proof of Concepts can be powerful tools in developing a comfort level with a new technology through expert knowledge transfer and hands-on testing.

Service Summary

Expert CompuCom Networking Solution Architects will lead you through a customized Proof of Concept testing process using HP Networking technologies in a best practice, data center reference architecture environment.

For details on this and our other services, contact your Account Executive, visit us on-line at CompuCom.com or call +1 800.225.1475

Product Evaluation in Your Environment

At the beginning of the evaluation of any new technology, it is often desirable to conduct a technical evaluation of specific products as a small scale lab test in order to become familiar with its features. We help you secure equipment from either HP or our own demo pool and have one of our Solution Architects conduct a guided one-day demonstration. This engagement includes knowledge transfer followed by a 30-day period for your staff to independently test and evaluate these products.

PoC at CompuCom's Enterprise Solutions Center

A large scale PoC is often used as part of the final technical evaluation and validation process before making the decision to invest in a new data center network architecture. We have built a world-class data center networking environment in our Enterprise Solutions Center in Dallas, Texas, to provide our clients access to the full portfolio of HP Networking technologies in order to build and test the equipment in the architecture and configuration that is planned for deployment.

Our Solution Architects will lead your staff through a proven methodology to help you plan, execute and thoroughly evaluate HP Networking products in an architecture tailored to your requirements.

Phase	Activities
Pre-PoC Design and Preparation	Discover your goals and objectives for PoC testing Design an architecture to represent your environment Define PoC success criteria and build test plan Build PoC environment based on architecture specifications
PoC Session	Review PoC architecture and configuration Demonstrate management tools and operations Test interoperability with third party switches as required Execute PoC test plan and record results
Post-PoC Review and Next Steps	Evaluate PoC performance versus success criteria Discuss next steps for production network design and deployment

CompuCom® Get Started

The Leading IT Outsourcing Specialist

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The HP Networking PoC Program is part of a full portfolio of services and offerings available from CompuCom to assist organizations with transforming their Network Infrastructure. Our expert Solution Architects are available to help you Get Started, wherever you may be with your network strategy today.