



CompuCom Enterprise Solutions: VMware Cloud Accelerator



Cloud computing and service based delivery of virtualized resources offers a way for organizations to take the next step in lowering costs and meeting the demands to rapidly and dynamically deploy IT resources. But moving beyond server virtualization into the private cloud introduces new capabilities and complexity that must be carefully evaluated. CompuCom's VMware Cloud Accelerator lets you evaluate the technology in a no-risk non-production environment along with experts who can help you gain an understanding and level of confidence with what is required to be successful.

Service Summary

Expert CompuCom cloud consultants provide accelerated knowledge transfer and a 'hands-on' opportunity to evaluate VMware's cloud technology in a risk-free, non-production environment.

For details on this and our other services, contact your Account Executive, visit us on-line at CompuCom.com or call +1 800.225.1475

Engagement Goals

This GetStarted Service is designed to accelerate the evaluation and planning of cloud technologies. It will help you explore and assess the key concepts and capabilities needed to move from a server environment, virtualized using VMware vSphere, to one that includes:

- ▶ Advanced automation and management of shared, virtualized resource pools
- ▶ Rapid self-service provisioning and configuration of the resources
- ▶ Ability to consume the resources as a service by metering usage with charge back capabilities

Engagement Activities

Activity	Description
Engagement Kickoff	Introduce the CompuCom and client team, roles, and responsibilities and review the project goals, deliverables, and expectations
Architectural Review	Whiteboarding session to review the current environment, and facilitate discussions of key concepts around a private cloud environment, related technical issues, and potential solutions
Exploratory Implementation Planning	Development of a high level strategy for deploying a VMware IaaS solution along with informal tutoring, Q & A, and discussions of Best Practices associated with moving to a private/hybrid cloud environment
Review of Billing Options	Interactive discussions and review of provisioning, consumption, and billing options available and comparisons with traditional methods of allocating costs inside an organization
Group Discussions	Review of interface considerations for business owners and IT administrators, and discussion of other topics such as security, public cloud options, and application
Install and Configure VMware Cloud Software	Hands-on demonstration and evaluation of the following products installed on the client's test environment to reinforce key concepts and capabilities and to facilitate Q&A around options and solutions for the client's organization <ul style="list-style-type: none"> ▶ VMware vCloud Director ▶ VMware vShield Manager and vShield Edge ▶ VMware vCenter Chargeback
Project Summary	A detailed review of the results and recommendations jointly developed during the course of the engagement in a format that becomes the basis for a go forward plan

CompuCom.
The Leading IT Outsourcing Specialist

Client Profile

This service is designed for organizations experienced with virtualization and wanting to evaluate the concepts and VMware cloud technology available to help them deploy a private cloud as a means of decreasing cost and improving business agility.

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