



CompuCom Enterprise Solutions: VMware Cloud Proof of Concept



VMware technology is a leader in providing the foundation to transform information technology into a cloud computing solution by pooling IT resources to more effectively provide secure, dynamic, highly available services that can be quickly self-provisioned by end-users. Moving beyond server virtualization requires IT organizations to address a broad range of considerations in order to be successful in this transformation. CompuCom provides a low-risk, pragmatic approach to address those considerations and to rapidly implement cloud computing.

Proof of Concept Goals

With this GetStarted Service, CompuCom helps with your cloud transformation by quickly getting you up and running with a VMware Cloud Proof of Concept. This solution is designed specifically for your environment, to meet your business goals. The PoC deploys several of your applications on a limited scale, and lets you experience the tangible benefits of a private cloud, laying the foundation for broad scale production deployment of cloud computing services across your organization.

Assuming all pre-requisites are met, CompuCom can complete this service engagement in approximately 30 days or less.

Delivery Approach

This is a time and material engagement consisting of the following activities and client deliverables:

Activity	Description
Project Planning	A pre-engagement planning meeting to initiate the project. Topics include project scope, requirements, prerequisites, and schedules.
Engagement Kickoff	<ul style="list-style-type: none"> ▶ Introduce the teams, their roles, and responsibilities ▶ Validate project expectations, and project phases, goals and deliverables
VMware Cloud Accelerator	A demonstration installation of VMware's cloud technology for the purposes of facilitating guided tours, discussions, and knowledge transfer. This activity follows the engagement activities from CompuCom's stand-alone Cloud Accelerator GetStarted Service.
Discovery Workshop	A requirements gathering and application use case definition workshop to: <ul style="list-style-type: none"> ▶ Identify requirements that involve changes to the reference architecture ▶ Identify up to two (2) client application use cases ▶ Refine and validate measurable requirements
Validation Plan Definition	Identify and agree to test cases for validating the pre-production VMware Cloud computing environment deployment.
Architecture Customization and Environment Build-out	<ul style="list-style-type: none"> ▶ Adapt reference architecture for client specific requirements ▶ Build and deliver pre-production cloud computing environment, including the client application use cases above ▶ Provide operational best practices and knowledge transfer to the client
Cloud Environment Validation and Project Wrap-up	Validate the pre-production cloud computing environment, document and communicate project results to project sponsor and stakeholders in a wrap-up presentation.

Service Summary

Expert CompuCom consultants help assess, plan, and deploy a pre-production cloud infrastructure for two existing applications in approximately 30 days. The engagement includes facilitated workshops, whiteboards, and knowledge transfer to give you the confidence to move forward with plans for broad scale private cloud deployments.

For details on this and our other services, contact your Account Executive, visit us on-line at CompuCom.com or call +1 800.225.1475

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Client Profile

This service is designed for enterprises who have adopted vSphere as their virtualization platform, have virtualized key applications to reap the benefits of virtualization, and are interested in cloud computing and service based delivery and consumption models for their IT organizations.

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