



CompuCom Enterprise Solutions: Virtualization and Cloud Readiness Assessment



Most organizations have performed some level of server virtualization, and they have realized significant savings and other benefits by moving a portion of their servers from physical to virtual. Now many of them have questions about next steps and the best way to get there:

- ▶ Should I virtualize my remaining servers including enterprise applications? Is the risk acceptable? Do the same savings apply if I virtualize all my servers?
- ▶ Server sprawl has become virtual server sprawl. How do I get my arms around the operational and management issues of virtualization? Is spending more to increase automation a good decision?
- ▶ Server, storage and networking hardware is evolving rapidly. If we want to take the next steps towards a fully virtualized infrastructure, do the new converged infrastructure platforms make sense?
- ▶ The promises of a private cloud sound good, but aren't cloud technologies just for large enterprises, and where do I stand in terms of being ready to implement this level of complexity? Can I afford it?

Service Summary

CompuCom virtualization and cloud consultants provide a comprehensive assessment of the current virtualization environment to assist clients with developing an understanding of their options and potential next steps with virtualization and cloud architectures.

For details on this and our other services, contact your Account Executive, visit us on-line at CompuCom.com or call +1 800.225.1475

Assessment Goals

This GetStarted Service is designed to help you answer these and other questions as you determine a realistic approach to finishing the job of virtualizing the infrastructure and moving to a cloud architecture. Through a series of facilitated conversations, whiteboarding sessions, and interactive exercises, CompuCom virtualization and cloud consultants provide a detailed assessment of your current environment and work closely with you to create a comprehensive migration plan specific to your needs and goals.

Areas Assessed

This one-week engagement is a comprehensive look at all areas of the organization:

Area	Description
Organizational Strategy and Goals	Review of the organization's business goals and how they align with an IT architecture and capability
Architectural Review	Review of the current architecture and what is involved in establishing a new architecture to support the organization's strategy
Technology including review of Converged Infrastructure Solutions	Review of the current servers, storage, networking fabric and ability to support the envisioned mobility strategy. Includes a review and comparison of the various converged infrastructure solutions (Cisco VCE, HP Matrix, etc.) & applicability
People and Governance	Assessment of the current organization and review of the roles and skills needed to ensure company-wide adoption and a workable framework with appropriate accountability, policies and collaboration
Processes and Operations	A review of current processes, operations, and policies, and what is needed to streamline them to achieve business agility and reduce costs
Applications and Software Approaches	A high level review of the organization's current software applications, with an assessment and review of options and the development of an application strategy

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Client Profile

This assessment is intended for organizations with experience in virtualization and an interest in taking additional steps towards virtualizing the entire infrastructure and potentially moving to a cloud architecture. It is intended to help assess the current situation and understand options and next steps.

CompuCom Systems, Inc.
7171 Forest Lane
Dallas, TX 75230
+ 1 800.225.1475
+ 1 972.856.3600
CompuCom.com